



QuaTerNes

*Co-Creation with Partners*



QuaTerNes



*Together with Four*

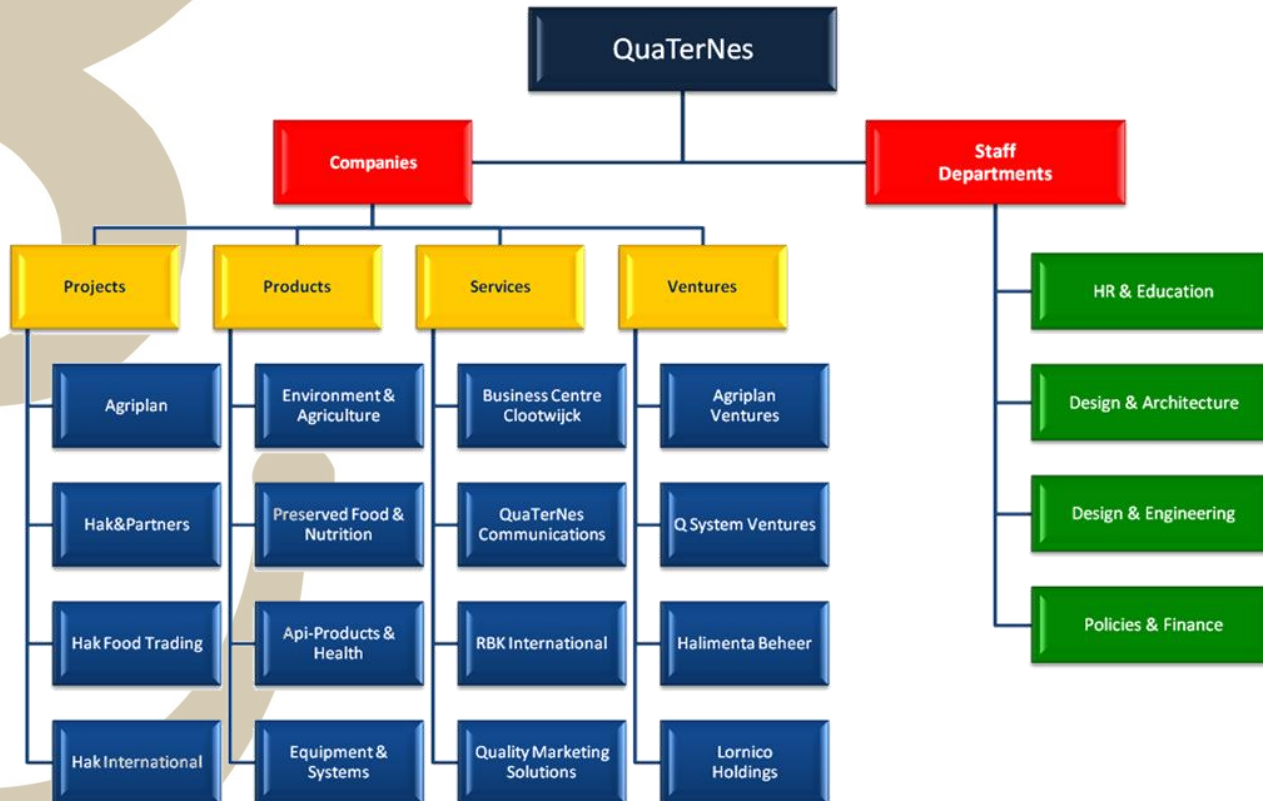


QuaTerNes

- *Who we are*
- *What we do*
- *Why we do what we do*
- *How we do what we do*

# Who we are:

- *A Family Holding, a Group of Companies*



## *What we do:*

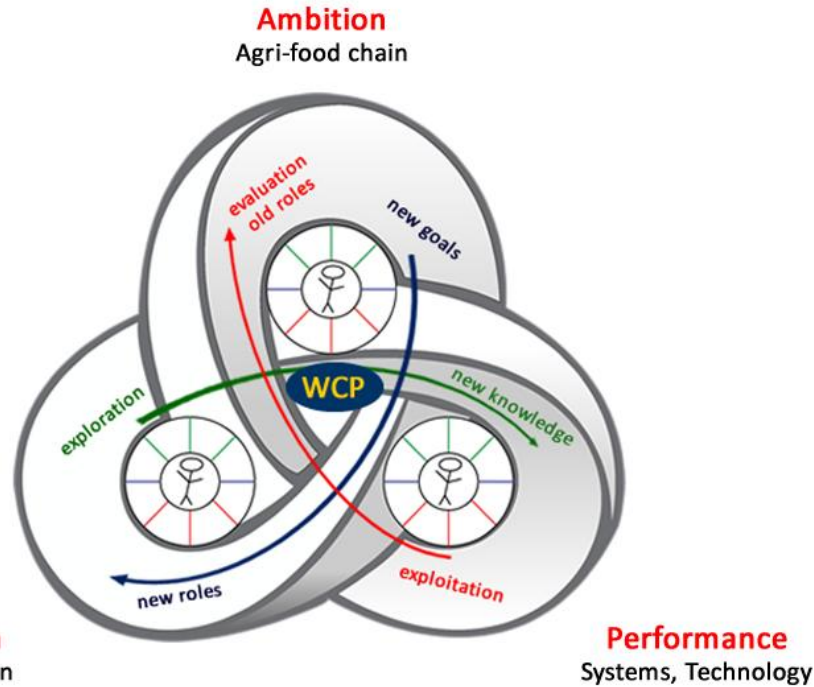
- *Managing and advising developments and investment projects, worldwide in the agriculture and food sector.*
- *Our goal is to support and facilitate sustainable developments on a personal and business level.*



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## *Why we do what we do:*

- *Judeo-Christian belief*
- *Man is eternal*
- *Life is a gift*
- *Mankind is created*
- *Caretaker of the world*
- *Care for oneself and neighbour*
- *Future is great!*



## *How we do what we do:*

- *Improve values for stakeholders*
- *Create sustainable entities with partners*
- *Support market oriented agri-food product chains*
- *Service worldwide*

## *How we do what we do:*

- *Co-invest and knowledge transfer*
  - ✓ *Directly as QuaTerNes*
  - ✓ *Jointly with business partners*
  - ✓ *Supported by NGO's, Institutions (incl. PSI)*
- *Part of Think-Tank / Platforms*
  - ✓ *GMV -FME, AcadeMI-IO, Chamber of Commerce*
  - ✓ *Metropolitan Food Security*





## *Frutaça, Brasil*

*Frozen fruit pulp operations in The Cerrado*

### *Required:*

- Expansion and improvement of processing facility*
- Development of procurement chain*

*PSI project: EUR 1,0 million*

*IDB support granted: US\$ 1,5 million*

*QuaTerNes is partner, 40% together with ICCO*



## *Selva Frozen Foods, Peru*

*Specialty frozen fruits and vegetables*

### *Required:*

- *Training and the establishment of demonstration and collection centers*

*PSI project: EUR 1,5 million*

*IDB support requested*

*QuaTerNes (as Delidor Peru S.A.) is 40% partner*



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## *Gandaki Bee, Nepal*

*Specialty Nepalese honey and api-products  
production and marketing*

### *Required:*

- Development and support for supplier communities, demonstration fields and information services*

*PSI project: EUR 650.000*

*GTZ support approx. EUR 400.000*

*QuaTerNes (as Honey International) is 40% partner*



## *NewStar - DeliFruit, China*

*Integrated supply chain for organic soft fruits, especially Goiji berries, from field to market*

### *Required:*

- Development of 20.000 mu demo agriculture with soft fruits. Needed greenhouses and processing facilities*

*TSOM project: EUR 400.000*

*Total investment: EUR 2.200.000*

*QuaTerNes (as Hak&Partners) is 50% partner*



## *Apinec, Ethiopia*

*Ethiopian honey and organic coffee production and marketing*

### *Required:*

- Training and expansion of collection centers*

*PSI project: EUR 650.000*

*EU support requested: EUR 100.000*

*QuaTerNes (as Cloutwijck Apiaries) is 40% partner*



QuaTerNes

*It's Great to be  
Allowed to Live Today!*

*[www.quaternes.nl](http://www.quaternes.nl)*